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SMALL BUSINESS

EXCHANGE

Vol 32, Edition 50 • March 2, 2017

Voice of Small, Emerging Diversity Owned Businesses Since 1984

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Women's History Month

Public Law 100-9 100th Congress Joint Resolution

Whereas American women of every race, class, and ethnic background have made historical contributions to the growth and strength of the Nation in countless recorded and unrecorded ways;

Whereas American women have played and continue to play a critical economic, cultural, and social role in every sphere of our Nation's life by constituting a significant portion of the labor force working in and outside of the home;

Whereas American women have played a unique role throughout our history by providing the majority of the Nation's volunteer labor force and have been particularly important in the establishment of early charitable philanthropic and cultural institutions in this country;

Whereas American women of every race, class, and ethnic background served as early leaders in the forefront of every major progressive social change movement, not only to secure their own ^ right of suffrage and equal opportunity, but also in the abolitionist movement, the emancipation movement, the industrial labor movement, the civil rights movement, and other movements to create a more fair and just society for all; and

Whereas, despite these contributions, the role of American women in history has been consistently overlooked and undervalued in the body of American history: Now, therefore, be it Resolved by the Senate and House of Representatives of the United States of America in Congress assembled. That the month of March, 1987, is designated as "Women's History Month", and the President is requested to issue a proclamation csuling upon the people of the United States to observe such month with appropriate ceremonies and activities.

Approved March 12,1987.

#LeadLikeAGirl: Tacy Byham, CEO Of DDI, Helps Women Leaders Ignite Their Impact On International Women's Day

Businesses with more women leaders financially outperform their peers; Tacy Byham challenges women and men to take action for gender parity in leadership

Gender equality is still 170 years away, according to the World Economic Forum's 2016 Global Gender Gap Report.

On International Women's Day, DDI chief executive Tacy Byham, Ph.D. will work to shorten the timeline for gender equality by energizing women worldwide to pursue leadership. Byham will ask women and men to unite to increase women in leadership when she gives her virtual keynote "#LeadLikeAGirl: How Women Leaders Ignite Impact" on March 8, 2017 at 10 a.m. EST.

"Research shows that having more women in leadership is not just a women's issue, but a business issue," said Byham. "Organizations that have more women in leadership roles perform better financially, and yet less than 5 percent of Fortune 500 companies are led by women. My goal with the #LeadLikeAGirl campaign is to show women and men how to take measurable action that will propel women forward as leaders."

The research behind the business case for more women in leadership shows that there are fewer women in the candidate pool among progressively higher levels of leadership, which may be at least partially attributed to a confidence gap. Leadership development programs, however, can help to close the confidence gap. Organizations that successfully hire more women leaders tend to perform significantly better financially.

Specifically, studies show that:

1. **The biggest gap between men and women leaders is confidence.** In an analysis of 13,124 leaders, DDI found that men consistently ranked themselves as more effective leaders than their peers, while women were less confident. The confidence gap grew larger among higher levels of leadership.

"The gap in confidence often translates to men putting themselves forward for new challenges, jobs and projects, while women may hold back, waiting to be recognized for their hard work," said Byham.



2. Women have a stronger fear of failure than men.

In an article for the Harvard Business Review, Tara Sophia Mohr examined the reasons why men and women chose not to apply for jobs for which they were not 100 percent qualified. For both sexes, the top reason was that applicants didn't want to waste their time if they probably weren't going to get the job. But notably, the second most common response for women was that they didn't want to put themselves out there if they were likely to fail.

3. **Leadership development training improves women leaders' confidence.** Among women who participated in Interaction Management®, a type of leadership development training, 82 percent reported that their confidence in being a leader increased.

4. **Companies achieve better financial performance when at least 30 percent of leaders are women.** Organizations that have at least 30 percent women leaders are 12 times more likely to be in the top 20 percent of financial performers, according to DDI's report Ready Now Leaders: Cultivating Women in Leadership to Meet Tomorrow's Business Challenges.

During the keynote, Byham will discuss how individuals and employers can leverage this research to improve the number of women in leader-

ship. She will also share her personal journey as a leader and demonstrate how to apply key leadership skills at work, at home and in the community. Byham invites men and women to virtually attend the keynote to learn how to:

- Find your strength and the leader within you
- Explore the confidence gap
- Identify your personal wake-up call
- Super-power your network

The cost to virtually attend the keynote is \$15. All proceeds will benefit nonprofit organization Room to Read and its Girls' Education Program, which helps girls in many of the most underserved parts of the world complete secondary school and graduate with the necessary skills to make informed, independent decisions about how to lead their lives.

"International Women's Day is a time to champion girls and women around the world so they can reach their full potential," said Erin Ganju, CEO and co-founder, Room to Read. "We are proud to partner with Tacy Byham whose inspired action of investing in Room to Read's Girls' Edu-

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Obituary

San Francisco Human Rights Commission Celebrates the Life of Civil Rights Activist and Pioneer in the Women's Rights Movement Aileen Clarke Hernandez

Ms. Hernandez was a long-time friend of the SF-HRC and a recipient of the agency's inaugural "HERO" Legacy Award for her Outstanding Public and Community Service

Ms. Hernandez succeeded Betty Friedan as the second president of the National Organization for Women (NOW)

Hernandez served as Chair of the San Francisco African American Out-Migration Task Force

In 1995, Hernandez was one of the 1000 women globally nominated collectively for the Nobel Peace Prize

San Francisco Human Rights Commission (SF-HRC) Executive Director Sheryl Evans Davis issued the following statement on the passing of the civil rights icon and feminist trailblazer Aileen Clarke Hernandez:

"Ms. Aileen Clarke Hernandez was both an elegant and eloquent woman synonymous with the feminist movement of the early 1970s. Her role as president of NOW and chairwoman of a committee that led to the founding of the National Women's Political Caucus spearheading an historic first step in galvanizing the political power of women. However, Ms. Hernandez was at times critical of the feminist movement as she challenged the lack of women of color in the effort and the refusal to acknowledge racism as barriers to having a greater impact toward change.

For over 50 years Ms. Hernandez tirelessly advocated for labor rights, women's rights, and civil rights for people of color. On the local front, Hernandez was unyielding in calling for the inclusion of communities of color in public policy decisions where they were most impacted. Her commitment to this cause was evident in her role as chair for the San Francisco Out-Migration Task Force as empaneled by former San Francisco Mayor Gavin Newsom.



Ms. Hernandez's contribution and role in that effort served as the foundation for the HRC's current social justice, equity and inclusion initiative "Black to the Future."

On behalf of the San Francisco Human Rights Commission we salute the legacy and contributions of Ms. Aileen Clarke Hernandez and thank her for exemplary public and community service. We offer our collective condolences to the family and friends of this truly exceptional woman."

Ms. Hernandez served as the Coordinator for the Bay Area's Black Women Stirring the Waters and Chair of the Coalition for Economic Equity, which advocated for increased contracting opportunities with the private and public sectors for busi-

nesses owned by women and minorities. Hernandez was associated with the Steering Committee of the California Coalition for Civil Rights and the Board of Directors of the Center for Governmental Studies. In 1995, she was one of the 1000 women globally nominated collectively for the Nobel Peace Prize. In 2012, Hernandez was one of the recipients of the SF-HRC's inaugural "HERO" Legacy Award for her Outstanding Public and Community Service.

Aileen Hernandez, one of the first African-American women to battle sex discrimination from both inside the government and in the top ranks of the women's movement, died on Feb. 13 in Irvine, Calif. She was 90 years of age.



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Access to Capital



High Growth Women-Owned Businesses' Access to Capital

Background:

In our 2012 annual report, the NWBC stated that getting more money into the hands of women entrepreneurs continues to be a top priority in order to help women start and grow their businesses. Research on this issue is a crucial first step in facilitating this change. Some researchers attribute women's lower levels of participation in growth-oriented entrepreneurship to gender differences in key resource inputs, including financial capital. Recent studies indicate that women entrepreneurs raise lower amounts of capital to finance their firms, and are more reliant on personal rather than external sources of financing, than their male counterparts. The report summarized here seeks to explore differences between men and women business owners regarding firm growth, amount and sources of financial capital, and the relationship between the two. By understanding these issues, we can help promote policies that enable women to fund the start and growth of their businesses.

Key Terms:

- Firms with high-growth potential are defined as those that have at least five employees by 2011, when the survey ended. While this may seem relatively small, only 6 million out of 25 million businesses have any employees other than the owners themselves. A very small percentage of privately-owned firms have more than five employees.
- The authors also examined the "Top 25," i.e. the largest 25 firms for each gender, as measured by employment. The paper examined both the Top 25 women-owned firms as well as the Top 25 men-owned firms, and found interesting differences between them.

Key Findings on Growth:

Women-owned firms exceed their own expectations regarding growth. Women were less likely than men to expect rapid firm growth—defined by number of employees—but were more likely to

actually see rapid growth. In general, both women- and men-owned firms were more likely to experience rapid growth from 2008-2011 than their owners expected.

Women-owned firms with high-growth potential exhibited certain features. These firms are more likely to be owned by teams, more likely to be in high-tech industries, more likely to be incorporated, and less likely to be home-based. Additionally, they tend to have owners with higher credit scores and more education. Furthermore, the highest ranked firms in terms of employment were much more likely to have owners with previous startup experience and more years of industry experience.

Gender differences persist even among firms with high-growth potential. Women business owners of high-growth firms were much less likely to have previous startup experience and tended to have fewer years of industry experience than their male counterparts. Despite their high-growth potential, these women-owned firms had fewer employees and were less likely to have intellectual property or be in high-tech fields.

Even among the Top 25 firms, differences exist between men and women. Top-ranked men-owned firms were more likely to have team ownership than their women-owned counterparts. In 2011, 40 percent of Top 25 women-owned firms had only one owner, compared to 15 percent of their men-owned counterparts. And even among this "elite" group, men-owned firms tended to employ more people. The threshold to being a Top 25 firm for women-owned firms was 9 employees, compared to 40 employees for men-owned firms.

Key Findings on Access to Capital:

On average, men start their businesses with nearly twice as much capital as women (\$135,000 vs. \$75,000). This disparity is slightly larger among firms with high-growth potential (\$320,000 vs. \$150,000), and much larger in the Top 25 firms (\$1.3 million vs. \$210,000).

High-growth potential firms started with about twice as much capital as other firms, and were more likely to rely on outsider financing, both debt and equity. However, controlling for other variables including growth potential, men still used significantly higher levels of capital than women from 2005 to 2007.

Other factors that had a positive impact on total financial capital (in some years) include previous startup experience, high credit score, incorporation, team ownership, and number of employees. Being home-based had a negative relationship with total financial capital.

The biggest difference in amount of capital between men and women was with regard to outside equity, even controlling for other factors. Women received only 2 percent of total funding from outside equity, compared to 18 percent for men. This gap also occurred in both the high-growth potential firms and the Top 25 firms. As growth potential increases, so does the dollar amount of external equity used—this is true for both men and women, although the rates of increase differ.

Female ownership was negatively related to the proportion of capital coming from outside debt. Firms that were home-based or had intellectual property used less outside debt proportionately. NWBC posits that being home-based could suggest a lack of collateral.

High credit scores, owner age, incorporation status, number of employees, and high-growth potential were associated with an increase in the proportion of capital coming from outside debt. The high credit score factor is unsurprising; NWBC believes that owner age could reflect a stronger credit history and/or industry experience, and that being incorporated could represent a more organized firm.

Regarding demand for credit (i.e. outside debt), women were more likely to be discouraged from applying for loans due to fear of denial, particu-

larly during the financial crisis of 2008-2010. This fear was somewhat justified: in 2008, women-owned firms were much more likely to have their loan applications denied than their men-owned counterparts.

NWBC's Key Policy Implications Based on This Research

Entrepreneurs:

- Consider founding your business with other people. Many investors are reluctant to fund a single business owner because of the difficulty for one person to scale a business.
- Do a cost-benefit analysis of what equity financing can do for you. Carefully weigh the upside (e.g. financial, social, and human capital) of external equity with the downside, such as less control of the company's financial and strategic future.

Funders:

- Do more outreach to find women entrepreneurs with investment-ready firms.
- Increase the number of women on the financing and investment side, as angel investors, members of a venture capital pitch committee, and in other roles.

Entrepreneurship Ecosystem:

- Encourage women's participation in STEM fields prior to entrepreneurship. Although women are on par with men regarding educational attainment, previous research indicates that women are less likely to have degrees in STEM fields—and these fields are more likely to offer opportunities for growth-oriented entrepreneurship.

Visit link below for the full article:

www.sbeinc.com/resources/cms.cfm?fuseaction=news.detail&articleID=1930&pageID=25

10 Things You Should Know from the Linda McMahon Hearing

The Senate Small Business Committee held a hearing on the confirmation of Linda McMahon (former WWE CEO), to become Administrator of the Small Business Administration (SBA). Here are the eleven things you should know about her hearing:

- SBA is still part of the cabinet—President Obama elevated the position of SBA Administrator to Cabinet level. President Trump is sticking with that change.
- Existing programs are safe...for now—When questioned from numerous Senators on specific program commitments, McMahon repeatedly said that if the program is working then it should be continued.
- She will go to bat for small business in the executive branch—McMahon sees herself as the small business advocate within the executive branch, and will go to other agencies and make sure that more federal contracting opportunities are provided to small businesses.
- She will work to expand the 5% contracting goal for women—Senator Duckworth (IL), asked about the 5% goal, and McMahon expressed

support for women entrepreneurs, broadly, "I have been very forthcoming in wanting women entrepreneurship to grow. And I will continue to support that, it is very near and dear to my heart.

- She has a history working with Veterans—According to McMahon, WWE was always concerned about veterans and how to help create jobs for them. Senator Cardin (MD) discussed the VIP (Veterans Institute for Procurement) program and noted its impact and high performance.
- Look for an emphasis on mentoring—Given McMahon's background in business mentoring, she may focus on programs that incorporate mentorship. As co-founder of Women's Leadership LIVE, McMahon's organization educates entrepreneurs about all facets of starting and expanding their business.
- She wants to help free small businesses from burdensome regulations—While many Senators asked questions about regulatory burdens on small businesses, Senator Ernst brought up the PROVE It Act—legislation passed out of

committee last session that empowers the SBA Office of Advocacy to require agencies to analyze rules for their small business impact.

- Speaking of advocacy...—McMahon expressed support for expanding the independent SBA Office of Advocacy to ensure that the voice of small business is heard on federal regulations.
- She wants small businesses to participate in anticipated Infrastructure projects—When asked about promoting fair opportunities for small businesses to compete for work in the highly anticipated infrastructure plan, Ms. McMahon stated that small business participation was a given.
- Streamlining cumbersome federal contracting—McMahon expressed support for streamlining the alphabet soup of federal websites and databases like SAM and FBO.

A conciliatory confirmation hearing—given the contentious nature of other confirmation hearings, it was unknown what tone McMahon's hearing would take. But the hearing went well. Senators were polite and McMahon was responsive to concerns. With so much partisanship in Washing-

ton, it was positive to see McMahon's interest in working with the committee—both sides.

About AEO: Our Mission & Vision

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AEO is a national membership organization and voice of microbusiness development in the United States. For more than two decades, AEO and its hundreds of member organizations have helped more than two million entrepreneurs support themselves and their families and contribute to their communities through business ownership.

Mission: AEO creates economic opportunity for underserved entrepreneurs. AEO supports the development of strong and effective US microbusiness initiatives to assist underserved entrepreneurs in starting, stabilizing, and expanding businesses.

Vision: Every individual in the US has access to resources and services for creating wealth, assets and healthy communities through business ownership.

SOURCE: <http://www.aeworks.org>

California Sub-Bid Request Ads



D'Arcy & Harty Construction, Inc
(415) 822-5200 Phone • (415) 822-0747 (Fax)
Estimator: willie@darcyharty.com

**City of Piedmont
Sanitary sewer Rehabilitation
Phase 5 Project
Bids: March 7th, 2017 at 2:00 PM**

**DBE sub- bids requested for:
Traffic Control, Saw-cutting, Trucking
Paving, Concrete sidewalk,
CIPP and Manhole Rehabilitation**



19 PAMARON WAY, NOVATO, CA 94949
PHONE: (415) 382-1188 • FAX: (415) 883-7529
CONTACT: Kelsey Godfrey
Email: bid@arntzbuilders.com

REQUESTS QUOTATIONS FROM ALL
STATE OF CALIFORNIA DGS CERTIFIED DVBE
SUBCONTRACTORS & SUPPLIERS AND ALL QUALIFIED
SUBCONTRACTORS & SUPPLIERS
FOR ALL TRADES FOR THE FOLLOWING PROJECT:
DUBLIN E-5 SCHOOL INCREMENT 2
DUBLIN, CA
BID DATE: MARCH 14, 2017 @ 2:00pm
ESTIMATE: \$30,000,000

Trades needed but not limited to: Structural Concrete, Concrete Vapor Control Treatment, Rebar, Gypsum Underlayment, Casework, Electrical, Structural Steel & Misc. Iron, Roof Screens, Exterior Sun Screens, Waterproofing - Below Grade, Roofing, Glass & Glazing, Metal Framing & Drywall, Sheathing, Plaster, Weather Barriers, Acoustical Ceilings, Fabric Covered Tack Paneling, Flooring, Painting, Thermal Insulation, Hollow Metal Doors, Wood Doors, Hardware, Door & Hardware Install, Sheet Metal, Louvers, HVAC, Fire Sprinklers, Plumbing and Elevators

All contractors shall be registered with the Department of Industrial Relations pursuant to Labor Code Section 1725.5 to be qualified to bid on, be listed in a bid proposal (submitted on or after March 1, 2015) or be awarded a contract for public work on a public works project (awarded on or after April 1, 2015). In addition, they are subject to the requirements of Section 4104 of the Public Contract Code.

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NOTICE TO BIDDERS FOR ALL CONSTRUCTION TRADES

Oliver & Company, Inc. (CSLB #276682), an equal opportunity employer, requesting bids from all qualified subcontractors, especially Napa small businesses, MBE, WBE and DBE contractors to submit bids for the "OLE Health" located at Hartle Court, Napa, CA.

This project consists of the construction of a new 30,000 GSF three story community health center. The building will contain exam rooms, dental exam rooms and other misc. rooms for owner operations. Please note that OSHPD 3 requirements apply to all work on this project.

Trades include but aren't limited to: scaffolding, clearing and grubbing, grading, utilities, building concrete, grade beams, CMU, steel, casework, specialty wood ceilings and walls, insulation & fire-stopping, roofing, waterproofing, flashing and sheet metal, doors frames and hardware, interior and exterior curtainwalls, glass and glazing, metal stud framing, drywall and taping, cement plaster, fiber cement board, aluminum panels, louvered siding, terra cotta siding, tile, acoustical ceilings, acoustical panels, resilient and engineered wood flooring, carpet, terazzo flooring, painting, signage, accessories, aluminum sunshades, window coverings, elevator, fire suppression, plumbing, HVAC, electrical, concrete, landscaping, irrigation.

Plans and specifications for the above project will be available on our Link: <https://app.buildingconnected.com/public/55b7b57f7986a70700705c8c>

Bids are due on March 3rd, 2017 @ 5PM.

Bids may be hand delivered, mailed or sent by courier to 1300 South 51st Street in Richmond, CA 94804, faxed to 510-412-9095 or emailed to the following project managers.

Robert Blake, robert@oliverandco.net
Mark Mancuso, mvm@oliverandco.net
Amy Hartley, ahartley@oliverandco.net

**Please contact us at the main office
if you need anything else.**
Oliver & Company: (510) 412-9090 office



Proven Management, Inc.
225 3rd Street, Oakland, CA 94607
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Requests proposals/quotes from all qualified and certified DBE subcontractors, suppliers, and truckers for the following project:

BART MULTIMODAL TRANSFER FACILITY PROJECT
City of Pittsburg Contract No. 2013-19 /
Federal Project #CML-5127 (029)
Bids: March 15, 2017 @ 2 pm
SUBCONTRACTING GOAL: DBE - 14%

SELECTIVE DEMO; TRAFFIC CONTROL; SWPPP; FENCING; CLEARING/GRUBBING; EXCAVATION; DEWATERING; CIP CONCRETE; REBAR; STRUCTURAL STEEL; MISC. STEEL; CONCRETE PAVING; JOINT SEALANTS; PAINTING/COATINGS; UNDERGROUND UTILITIES; DECOMPOSED GRANITE PAVING; PAVEMENT MARKINGS & ROADWAY SIGNS; LANDSCAPE & IRRIGATION; EXTERIOR LIGHTING; ELECTRICAL; SITE FURNISHINGS & EQUIPMENT; PARKING BUMPERS; SANITARY, STORM & WATER UTILITIES; PRE-PACKAGED STORMWATER PUMP STATION; TRAFFIC SIGNALS; PRE-CAST CONC VALVE VAULTS & METER BOXES

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Bargaining Agreements. For questions or assistance required on the above, please call.

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SMALL BUSINESS EXCHANGE

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Phone (510) 777-5000 • Fax (510) 777-5099

SBE/DBE Subcontractor/Supplier Bids Requested For:

25th Avenue Grade Separation Project - Peninsula Corridor Joint Powers Board (Caltrain)
Contract No. 17-J-C-048
REVISED BID DATE: March 28, 2017 until 2:00PM
Fax all quotes to 510-777-5099

Requesting certified SBE/DBE Subcontractor and Supplier Quotes on:

SUBCONTRACTORS: Architectural, Barrier Rail, Bridge Rail-Concrete, Clear & Grub, Cellcrete, Demolition, Earthwork, Electrical, Erosion Control, Fence, Flatwork, Landscape, Paint/Stain, Paving, Piles (CIDH), Precast Structural, Railroad, Rebar, Shoring, Structural Steel, Survey, Trucking, Utility Work, Waterproofing

SUPPLIERS: Aggregate, Bearing Pads, Falsework Material, Lumber, Misc. Metals, MSE Panels, Precast Structural, Precast Utility, Railroad Products, Ready Mix, Steel Fabrication

Contract Documents (All Volumes) are available for download by registered vendors, at JPB's procurement website www.publicpurchase.com, at no cost.

Subcontractors and Suppliers interested in this project may contact Ben Gordon by email at bgordon@shimmick.com.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick / Disney Joint Venture are required of subcontractors for this project. Shimmick / Disney Joint Venture will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick / Disney Joint Venture's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick / Disney Joint Venture requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. **For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.**

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Phone (510) 777-5000 • Fax (510) 777-5099

Subcontractor/Supplier Bids Requested For:

San Francisco Public Utilities Commission
San Francisco Westside Recycled Water Treatment Facility at Oceanside Plant
Contract No. WD-2776
REVISED BID DATE: March 23, 2017 at 2:00PM
Fax all quotes to 510-777-5099

Requesting certified DBE/LBE Subcontractor and Supplier Quotes on:

Welding Contractor, Structural Steel, Reinforcing Steel, Drywall, Masonry, Pipeline, Fencing, Landscape, HVAC, Earthwork & Paving, Electrical, Plumbing, Painting/Waterproofing, Elevator Installation & Repair, Fire Protection, Glazing, Concrete Contractor, Tree Service, Prefabricated Equipment Contractor, Trucking & Hauling, Steel & Steel Products, Lifting Equipment and Supplies, Concrete Supplier and Manufacturer, Metals for Custom Fabrication, Controls, Industrial & Commercial, Doors & Door Parts, Utility Products, Telecommunications Products, Corrosion Prevention Products, Electrical Equipment and Supplies, Instrumentation Equipment and Supplies, Lighting Supplies, Lumber EQ and Supplies, Water & Sewage Treatment Supplies

Contract Documents are available by owner after signing a non-disclosure agreement. Please visit www.sfwater.org/bids/bidlist.aspx for more information.

Subcontractors and Suppliers interested in this project may contact Drew Weichert by email at dweichert@shimmick.com.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.

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www.sbeinc.com/resources/news.cfm

SBE Targeted “Sub-Bid Express” Availability and CUF



“Utilize SBE’s “Targeted Sub-bid Express” to attract available businesses with their CUF (commercially useful function) code verified by certifying agencies. Firms have bidding experience and a history of using a “sharp pencil”. All of these firms “hang out” in SBE’s 1.5 million B2B diverse database. So “availability” is not a problem.



You get 2 ads for the price of one – one in the publication and one on our website and be assured that your message is delivered timely **BEFORE BID DATE**.

CONTACT US TODAY

A: 795 Folsom Street, 1st Floor, San Francisco, CA 94107

P: 415-778-6250 or 800-800-8534

F: 415-778-6255

E: sbe@sbeinc.com

W: www.sbeinc.com

SBE is a certified DBE firm

SMALL BUSINESS EXCHANGE

FOLLOW US:



<https://www.facebook.com/sbeinc>



<https://twitter.com/SBEinc1984>

To Download the AD ORDER FORM, please visit the link below:

<http://e8.octadyne.net/clientFiles/8023/Sub-Bid-Request-Order-Form-rev-5-20-16-.pdf>

CAHILL CONTRACTORS, LLC
Colby Smith at estimating@cahill-sf.com
(415) 677-0611

CAHILL CONTRACTORS, LLC requests bids from Certified SBE Subcontractors and Suppliers for the following DESIGN BUILD TRADES:

Shoring & Underpinning / Exterior Building Maintenance /
Solar Panels - PV & Solar Hot Water /
Electrical (DESIGN ASSIST ONLY)

PARCEL Q - DESIGN-BUILD BID (SELECT TRADES)
1491 Sunnyside Avenue, San Francisco, CA 94134

This is a CMD project with construction workforce and prevailing wage requirements.

BID DATE: 3/28/17 @ 2 PM
Voluntary Pre-bid Meeting:
3/9/17 @ 10AM, Cahill's Office
425 California St., Suite 2200, San Francisco, CA 94104

BID DOCUMENTS:
Please contact Colby for access to documents on BuildingConnected.


Kiewit
Kiewit Infrastructure West Co.
 4650 Business Center Drive Fairfield, CA 94534
 Attn: Victor Molina • norcal.bids@kiewit.com Fax: 707-439-7301

Requests quotes/bids from qualified Subcontractor, Service Providers, Consultants, and/or Suppliers seeking to participate in the Peninsula Corridor Joint Powers Board (JPB), 25TH Avenue - Grade Separation Project in San Mateo, CA.
<http://www.pd.dgs.ca.gov> / www.californiaucp.org / <http://www.sba.gov> / <http://www.vta.org>
 Subcontractors and Suppliers for the following project:
25th Avenue Grade Separation Project • Contract No. 17-J-C-048
Owner: Peninsula Corridor Joint Powers Board
REVISED BID DATE: March 28, 2017 @ 2:00 P.M.
Small Business Enterprise (SBE), Micro (SB), SBA SBs and Santa Clara Valley Transit Authority SBs
 wanted for the following scopes, including, but not limited to:

Aggregates, Asphalt Paving, Alarm & Detection System, Bridge Abutments/Piers, Concrete, Concrete Pumping, Concrete Supply, Concrete Reinforcement Supply & Install, Minor Concrete, Cast in Place Concrete, Precast Concrete/Girders/Bridges, Concrete Formwork, Concrete Accessories, Cellular Concrete, CCTV System, Communication Networking, Cable Railing, Clear & Grub, CIDH, Ceiling Suspension System, Ceramic Tile, Decorative Polymer Fabrications, Demolition, Dewatering, Electrical, Earthwork, Fencing & Gates, Finishes, Fire Protection Specialties, Fire Suppression System, Fiber Optics, HVAC, Instrumentation & Controls, Joint Sealant, Landscaping, Masonry, Metals, Metal Building, Membrane Waterproofing, OCS Pole Foundations, Roadway Lighting & Traffic Signals, Station Furnishings, Steel Doors & Frames, Sheet Metal, MSE Wall, Painting & Coatings, Pavement Markings, Piling, Rail & Crossties, Support of Excavation, Structural Steel, Steel & Roof Decking, Signage, Visual Message Signs, Street Sweeping, SWPPP, Thermal & Moisture Protection, Trucking & Hauling, Utility Relocation, Welding, Water Truck.

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested SBE, Micro (SB) and SBA certified business suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

Subcontractor and Supplier Scopes are due March 3, 2017 and Quotes NO LATER THAN March 6, 2017 at 5 PM.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN). All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company to be able to receive bidding information, Plans and Specifications

Performance and Payment Bonds may be required for Subcontractors and Supply Bond for Suppliers on this project.

An Equal Opportunity Employer
CA Lic. 433176
DIR # 1000001147

GOOD FAITH & BEYOND

SBE help your company achieve inclusion

SBE is positioned to assist companies to enhance their good faith efforts and to strengthen their compliance with subcontracting plans.

SBE's unique business database provides a central location for disadvantaged, minority, woman, disabled veteran and other small businesses.

ONE LOCATION, 1.6 MILLION BUSINESSES

- SBE imports state DOT (nationwide)
- SBE imports US SBA "SAM" listed businesses (nationwide)
- SBE maintains businesses certified by many local agencies

SBE IS AN OUTREACH STANDARD!

- Cited as a resource by the State of California Office of Small Business Certification Resources
- Listed in plans and specs of many local agencies
- Utilized by many agencies and primes

SUB-BID REQUEST ADVERTISEMENTS

Place a sub-bid request ad in an SBE trade and focus publication:

- Small Business Exchange weekly newspaper*
- SBE Today newsletter
- SBE website www.sbeinc.com
- Ad placement services in local print publications as required

*** Adjudicated newspaper of general circulation by the Superior Court of the City and County of San Francisco**

*** Determined Outreach Newspaper for Asian, Black and Hispanic communities by the Supervisors of the City of San Francisco FY 2012-13**

TARGETED MAILING/FAXING/EMAILING

- By focus group, industry type(s), certification and other requirements
- Complete logs

TELEPHONE FOLLOW-UP

- Script tailored to project needs, four standard or individualized questions
- Interested companies directed to bidder

COMPUTER-GENERATED REPORTS

- Full documentation, tailored to agency requirements

CONTACT US TODAY

795 Folsom Street, Floor 1, San Francisco, CA 94107

Phone: 415.778.6250 or 800.800.8534

Fax: 415.778.6255

Email: sbe@sbeinc.com • Website: www.sbeinc.com

SBE is a certified DBE, MBE, SBE firm



SMALL BUSINESS EXCHANGE

Small Business Exchange, Inc. Diversity Outreach
ORDER FORM • FAX: (415) 778-6255 • EMAIL: sbe@sbeinc.com

NUMBER OF CONTACTS: _____ TELEPHONE FOLLOW-UP: Yes ☐ No ☐

METHOD(S) ☐ FAX ☐ EMAIL ☐ MAIL RECALLS: Yes ☐ No ☐

ADDITIONAL SERVICES Documentation in Print ☐ Electronic ☐ Format

ADVERTISEMENTS: Yes () No () If yes, indicate publication and dates below.

☐ SBE Newspaper, publishes THURSDAY DATE(s) _____
☐ SBE Today **E-Publication**, publishes Monday through Friday DATE(s) _____
☐ www.sbeinc.com - internet ad EXPIRATION DATE: _____

MBDA Portal Posting ☐ SBA Sub-Net Posting ☐ Other ☐ Specify _____

Dollar Est. _____ Duration: _____

CERTIFICATION REQUIREMENTS: _____

FOCUS GROUPS: ☐ MBE ☐ DVBE ☐ DBE ☐ WBE ☐ OTHER _____

CITIES (or) COUNTY: (List the location areas from which you are seeking participants) _____

AGENCY/ORGANIZATION CONTACT: Yes ☐ No ☐

METHOD(S) ☐ FAX ☐ EMAIL ☐ MAIL

ONLINE SEARCHES ☐
SPECIFY

Separate _____

Search For Each Trade YES ☐ No ☐

☐ Search by project location only ☐ Other _____

Trades:

(NOTE: You can attached a separate sheet with just the trades)

NOTE: Ads Begin on date(s) specified.
Outreach Processing begins one week from receipt of order unless priority service is requested.

CUSTOM REPORTS ☐ YES ☐ NO
Describe: _____

Documentation requested by (date): _____

Data Query Requirement(s) ☐ NAIC ☐ SIC ☐ UNSPSC ☐ Other Specify _____

CONTRACT / RFP NUMBER: _____

PROJECT LOCATION: _____ BID DATE: _____

(NOTE: PLEASE SEND AD COPY AND THE PORTION OF THE SPEC THAT OUTLINES THE GFE STEPS FOR THIS SPECIFIC PROJECT)

COMPANY INFORMATION

COMPANY NAME: _____

ADDRESS: _____

CITY/STATE/ZIP: _____

PHONE: _____ FAX: _____

Email: _____

CONTACT: _____

AUTHORIZED BY: _____ DATE: _____

Corporate Office

795 Folsom Street, 1st Floor • San Francisco, CA 94107-4226 • Phone (415) 778-6250 • Toll Free (800) 800-8534

You can also download the Outreach order form here:
<https://goo.gl/bwrPjv>

Our B2B database creates a bridge to opportunity

Our legacy database contains the profiles of companies throughout the nation.

The database includes both certified small minority, woman, disadvantaged, and disabled veteran businesses and businesses that are potentially certifiable. Each business record contains 35+ fields of information including contact information, certifications, business SIC/NAIC/UNSPSC codes, and much more. SBE imports businesses from multiple nationwide sources including SBA CCR, state DOT DBE's, over 60 city and state universities, and businesses certified by many local agencies.

Public Legal Notices



CITY & COUNTY OF SAN FRANCISCO
DEPARTMENT OF PUBLIC WORKS

CONTRACT NO. 2774J (ID NO. FCE17064)
WALKFIRST NEW TRAFFIC SIGNALS NO. 1

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30 p.m. on March 15, 2017**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at www.sfpublishworks.org/biddocs. Please visit the Contracts, Bids and Payments webpage at www.sfpublishworks.org for more information (click on Resources > Contractor Resources). Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Work is located at various intersection locations throughout San Francisco, California and consists of traffic signal work, curb ramp and bulb out construction, drainage work, traffic routing, and all associated work. The time allowed for completion is 400 consecutive calendar days. The Engineer’s estimate is approximately \$2,400,000. For more information, contact the Project Manager, Steven T. Lee at 415-558-5226.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations (“DIR”).

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

This Project shall incorporate the required partnering elements for **Partnering Level 1**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code (“Administrative Code”) Section 6.25 and Chapter 25 of the Environment Code, “Clean Construction” is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Unit Price basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible responsive bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is 25%. Call Selormey Dzikunu at 415-554-8369 for details. In accordance with Ad-

ministrative Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%. Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

A pre-bid conference will be held on March 1, 2017; 10:00 a.m., at 30 Van Ness Avenue, 5th Floor - Small Conference Room.

For information on the City’s Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class “A” or “C-10” license required to bid.

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$600,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor’s designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction (“Policy”) as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

3/2/17
CNS-2979520#
SMALL BUSINESS EXCHANGE

Requests for approved equals, modifications or clarifications of any requirement must be submitted in writing by **Tuesday, March 14, 2017, at 4:00 p.m., PT.**

The Bid Documents are available for download on the District’s website. To download the Bid Documents, go to the District’s website home page at <http://www.goldengate.org>, click on Contract Opportunities, scroll down to MULTIPLE DIVISIONS Division and look for Contract No. 2017-MD-03.

To inspect and obtain the Bid Documents, please contact the Contracts Office, Administration Building, Golden Gate Bridge Toll Plaza, San Francisco, CA, by email at contractsoffice@goldengate.org, by telephone at (415) 923-2318, or by facsimile at (415) 923-2384.

Aida S. Caputo, Contracts Officer
Dated: 2/28/2017
3/2, 3/9/17
CNS-2979390#
SMALL BUSINESS EXCHANGE



CITY & COUNTY OF SAN FRANCISCO
DEPARTMENT OF PUBLIC WORKS

Contract No. 2852J[R] (ID No. OCE17032)
MUNI FORWARD AS-NEEDED CONTRACT

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30 p.m. on March 15, 2017**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at www.sfpublishworks.org/biddocs. Please visit the Contracts, Bids and Payments webpage at www.sfpublishworks.org for more information (click on Resources > Contractor Resources). Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The intent of this Contract is to provide the City with an As-Needed Contract to perform projects that will implement the Muni Forward Program (formerly known as the Transit Effectiveness Project) and Livable Streets Projects which may include bicycle, pedestrian and traffic calming improvements. Work may include construction of transit bulbs, pedestrian bulbs, curb ramps, pavement renovation, drainage work, water-related work, traffic signal work, traffic routing and all associated work at various locations throughout the City and County of San Francisco. The Engineer’s estimate is approximately \$4,700,000. For more information, contact the Project Manager, Amy Lam at 415-558-4541.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations (“DIR”).

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

The Contract Term is 1,095 days from the date of notification to Contractor of executed Contract or when the cumulative amount of issued Contract Service Orders reaches the Maximum Contract Value, whichever comes first. The Contract Term may be extended up to 5 years to complete the work of issued Contract Service Orders, but no new Contract Service Orders will be issued after the first 4 years.

This Project shall incorporate the required partnering elements for **Partnering Level 1**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code (“Administrative Code”) Section 6.64(a) – As-Needed Contracts, work shall be assigned on a Contract Service Order basis. None of the requirements of this Chapter or Administrative Code Chapters 12B, 12C and 12D.A are waived for as-needed contracts.

Pursuant to San Francisco Administrative Code (“Administrative Code”) Section 6.25 and Chapter 25 of the Environment Code, “Clean Construction” is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Unit Price basis. Progressive payments will be made.



UCLA

UCLA BIDDING OPPORTUNITIES

Please refer to the below-listed website for public notices of prequalification and bidding opportunities over \$200,000 at UCLA:

<http://www.capitalprograms.ucla.edu/>

The Contract will be awarded to the lowest responsible responsive bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is 25%. Call Lupe Arreola at 415-558-4059 for details. In accordance with Administrative Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%. Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

This project will not have a pre-bid conference.

For information on the City’s Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds. The bonds shall be for a sum of not less than 100% of the cumulative value of all issued Contract Service Orders under the as-needed Contract or at least 25% of the Maximum Contract amount, whichever is greater.

Class “A” license required to bid.

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$600,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor’s designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction (“Policy”) as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

3/2/17
CNS-2980054#
SMALL BUSINESS EXCHANGE



GOLDEN GATE BRIDGE
HIGHWAY & TRANSPORTATION DISTRICT

NOTICE INVITING SEALED BIDS

The Golden Gate Bridge, Highway and Transportation District (District) seeks bids for **Contract No. 2017-MD-03, PRINTING OF TRANSIT GUIDES AND TIMETABLES**. Interested Bidders must submit sealed bids to the Office of the Secretary of the District by **Tuesday, March 28, 2017 at 2:00 p.m., PT**, at which time bids will be publicly opened and read.

A non-mandatory pre-bid conference will be held at the San Rafael District Conference Room at the Golden Gate Transit Administration Offices, District Division Administration Building, 1011 Andersen Drive, San Rafael, CA, on **Thursday, March 9, 2017, at 9:00 a.m. PT**.

Public Legal Notices

City and County of San Francisco
Outreach Advertising
March 2017
Youth Commission

The San Francisco Youth Commission is now accepting applications from youth ages 12-23 who would like to advise the Mayor and Board of Supervisors on the unmet needs and priorities of young San Franciscans. This is an important opportunity for young community advocates who are interested in policy, legislative and budget advocacy, and representing their communities! Youth commissioners hold afterschool hearings on youth-related legislation being considered by the Board of Supervisors and propose their own set of policy priorities each year. Applications are due April 23rd for a term beginning in August 2017. For more information, visit: www.sfgov.org/yc
DEPARTMENT OF CHILDREN, YOUTH AND THEIR FAMILIES
The annual citywide Summer Resource Fair is coming up on Saturday, March 11 from 10am to 2pm at the County Fair Building in Golden Gate Park. The Summer Resource Fair is a free, family-oriented event that showcases the multitude of summer programs and other opportunities for young people in and around San Francisco. This year the Department of Children, Youth, and Their Families will bring in 200 exhibitors from summer programs, camps, and classes for children and youth ages 0-24. The SF Rec & Park Department will host a range of sports, arts & crafts, and other play stations, the SF Public Library will give away books, many of the exhibitors will host activities at their tables, and Play-Well TEKologies will work with attendees to build a model of the city of San Francisco out of LEGOs! Please visit www.dcyf.org
Assessment Appeals Board
Notice is hereby given of 6 vacancies on the AAB. Applicants must have at least 5 years of experience in the State of California as one of the following: Certified Public Accountant or Public Accountant; licensed Real Estate Broker; Property Appraiser accredited by a nationally recognized organization, or Property Appraiser certified by the California Office of Real Estate Appraisers. For additional information or to obtain an application, please call (415) 554-6778.
Department of Elections
Californians Ages 16 and 17 Can Now Pre-register to Vote!
To pre-register to vote in California, you must be:
• A United States citizen
• A resident of California
• Age 16 or 17
To pre-register if you are 16 or 17, or register to vote if you are 18 or older:
• If you have a California Driver's License or CA ID from the DMV visit registertovote.ca.gov
• Use a paper Voter Registration Card from the Department of Elections, City Hall, Room 48
• Call (415) 554-4375 and the Department of Elections will mail you a Voter Registration Card
Be sure to update your voter registration every time you move, change your name, or want to change your political party preference. Visit sfelections.org.
The City and County of San Francisco encourage public outreach. Articles are translated into several languages to provide better public access. The newspaper makes every effort to translate the articles of general interest correctly. No liability is assumed by the City and County of San Francisco or the newspapers for errors and omissions.

CNS-2978150#

Visit www.sbeinc.com to download the latest SBE Newspaper and Newsletter

SAN JOSE STATE UNIVERSITY

NOTICE TO CONTRACTORS
SAN JOSE STATE UNIVERSITY SPARTAN STADIUM
SYNTHETIC IMPROVEMENTS,
PROJECT NUMBER (SJSU-343)
SAN JOSE STATE UNIVERSITY
One Washington Square, San Jose, CA 95192-0010

The Trustees of the California State University will receive sealed bid proposals in the 2nd Floor Conference Room, Facilities Development and Operations Building), located in 404 East San Fernando Street, San Jose, CA 95112, for furnishing all labor and materials for construction of the **SPARTAN STADIUM SYNTHETIC IMPROVEMENTS PROJECT**, Project Number (SJSU-343), for the **SAN JOSE STATE CAMPUS**.

Proposals will be received in the above-mentioned room until 2:00 p.m. on April 4, 2017 in accordance with the contract documents, at which time the proposals will be publicly opened and read.

In general, the project includes the removal of the existing synthetic turf product within Spartan Stadium, located at the northeast corner of East Alma Ave. and 7th St. in San Jose. Contractor to fine grade the existing permeable rock base, installing a new shock pad, and installing new synthetic turf product. Two irrigation water cannons along the field perimeter are also to be repaired and/or replaced. Additionally, the carpeting along the entry ramp is to be removed and replaced with new all-weather outdoor surfacing.

Construction Cost Estimate: \$780,000

SPECIFICATIONS are available in PlanNet Bids. Interested parties should register at the San Jose University Vendor Portal website at: <http://www.planetbids.com/portal/portal.cfm?CompanyID=15275#>. Once registration is completed, login into planetbids.com at:

Public Policy

Small Business Democrats Call on U.S. Chamber to Oppose Harmful Immigration Policies

Rep. Nydia M. Velázquez (D-NY), the top Democrat on the House Small Business Committee, led Democratic Members of the House Small Business Committee in calling on the U.S. Chamber of Commerce to oppose the Trump Administration's recent Executive Orders related to immigration.

In a letter to the Chamber, the Members of Congress wrote:

"As Members of the House Committee charged with fostering entrepreneurship and an environment conducive to small business growth, we believe our nation and American entrepreneurship have benefited tremendously from immigration. As a longstanding advocate for American companies, the U.S. Chamber could play a valuable role in educating the public and policymakers about how these policies will be harmful to our economy, job growth and U.S. firms of all sizes."

The full text of the letter is below.

Mr. Thomas J. Donohue
President and CEO
U.S. Chamber of Commerce
1615 H Street, NW
Washington, DC 20062

Dear Mr. Donohue:

As Members of the House Committee on Small Business, we are writing regarding the business community's and, more specifically, the Chamber's position on the President's recent Executive Orders (13767 and 13769) related to immigration.

We should make clear from the outset that the President's Executive Orders in this area constitute an affront to American values and, if upheld, will ultimately make our nation less safe. However, setting aside the human rights and national security concerns, the Orders would also engender significant negative economic impact for American workers and businesses - your member companies.

As you are aware, some of the nation's most prominent companies, particularly those from the technology sector, have filed an amicus brief

Continued on page 12

SBA Administrator Linda McMahon Appoints Mary Anne Bradfield as Chief of Staff

Administrator Linda McMahon of the U.S. Small Business Administration (SBA) announced that Mary Anne Bradfield will serve as her new Chief of Staff.

"I'm so pleased to have Mary Anne by my side. Her wealth of private and public sector leadership and management experience, including four years of experience at SBA in the front office and in congressional affairs, will bring the expertise needed for this critical position," said McMahon

Bradfield brings experience in agency-level management, strategic budget development, public and congressional relations, and program implementation, as well as policy expertise in economic development and small business. These areas of competency directly correlate with her new role at SBA.

"I am honored to join Administrator McMahon at SBA and look forward to the great work that will be done for our small businesses across the nation," said Bradfield.

Bradfield returns to SBA after serving in a senior program development role at ADS Corporation supporting the National Guard Bureau Joint Staff. Prior to that, she served as the Senior Advisor to the Chair and Agency Records Officer at the US Election Assistance Commission.

SOURCE: Small Business Administration

California Sub-Bid Request Ads

PROJECT: RTE 5/14 - REHABILITATE CONCRETE PAVEMENT • CALTRANS - CONTRACT # 07-252624

LOS ANGELES, CA

****THIS PROJECT HAS A 3 % DBE GOAL****

BID DATE: MARCH 21, 2017 • BID TIME: 2:00 P.M.

Please respond by 5:00 p.m., MARCH 20, 2017

We are seeking quotes from all small business concerns - CERTIFIED DBE including, but not limited to, the following work items: LEAD COMPLIANCE PLAN, CONSTRUCTION AREA SIGNS, TRAFFIC CONTROL SYSTEM, TEMPORARY RAILING (TYPE K), TEMPORARY CRASH CUSHION, MAKING & STRIPING, EROSION CONTROL, TEMPORARY CONCRETE WASHOUT, ASPHALT CONCRETE DIKE, COLD PLANE ASPHALT, CONCRETE PAVEMENT, TACK COAT, MINOR CONCRETE, GUARD RAILING DELINEATOR, JOINT SEAL, TREATED WOOD WASTE, CRASH CUSHION, ROAD EXCAVATION, PRECAST, VEGETATION CONTROL, SWPPP, MOBILIZATION.

Coffman Specialties, Inc. is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. Quotations must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Payment & Performance Bonds will be required, and will pay up to 1.5% for the cost of the bond. Waiver of Subrogation will be required. We will provide assistance/advice with obtaining Bonds/Insurance/Credit/Equipment. Subcontractors must provide contractor's license number and Department of Industrial Relations (DIR) registration number with their quote. Plans and specs are available at no cost to interested DBE firms from the CALTRANS WEBSITE using the Project ID # 07-252624 and/or our San Diego Office. We are an EOE & seriously intend to negotiate with qualified firms.

If you have any questions, Please contact Marty Keane: Phone 858-536-3100, Fax 858-586-0164 or email estimating@coffmanspecialties.com.

Non-DBE Subs/Suppliers: Indicate 2nd tier participation offered on your quotation as it will be evaluated with your price. For any bid proposal submitted on or after March 1, 2015 and any contract for public work entered into on or after April 1, 2015, the following registration requirements apply: Every Subcontractor is required to be registered to perform public work pursuant to Section 1725.5 of the Public Contract Code. No Contractor or Subcontractor shall be qualified to bid on, be listed in a bid proposal pursuant to Section 4104 of the Public Contract Code, or engage in the performance of any contract for public work, unless currently registered to perform public work pursuant to Section 1725.5. No bid shall be accepted nor any subcontract entered into without proof of the Subcontractor's current registration to perform public work pursuant to Section 1725.5. If used in our Bid, Coffman Specialties requires this proof be submitted w/in 24 hours of Bid Date.



9685 Via Excelencia, Ste 200 • San Diego, CA 92126
Phone: (858) 536-3100 • Bid Fax: (858) 586-0164
e-mail inquiries to: estimating@coffmanspecialties.com

PROJECT: UPP Curb Ramp Installation & Resurfacing • CITY OF SAN DIEGO – INVITATION # K-17-1477-DBB-3
SAN DIEGO, CA

****THIS PROJECT HAS A 15.1 % SLBE-ELBE GOAL****

BID DATE: MARCH 7, 2017 • BID TIME: 2:00 P.M.

Please respond by 5:00 p.m., MARCH 06, 2017

We are seeking quotes from all small business concerns - CERTIFIED SLBE-ELBE including, but not limited to, the following work items: AC PAVING, AGGREGATES, COLD PLANE LANDSCAPE, MARKING & STRIPING, UNDERGROUND/DRAINAGE, SLURRY SEAL, CRACK SEALING, SWEEPING, and RPMS.

Coffman Specialties, Inc. is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. Quotations must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Payment & Performance Bonds will be required, and will pay up to 1.5% for the cost of the bond. Waiver of Subrogation will be required. We will provide assistance/advice with obtaining Bonds/Insurance/Credit/Equipment. Subcontractors must provide contractor's license number and Department of Industrial Relations (DIR) registration number with their quote. Plans and specs are available at no cost to interested DBE firms from the CITY OF SAN DIEGO using the Project INVITATION # K-17-1477-DBB-3 and/or our San Diego Office. We are an EOE & seriously intend to negotiate with qualified firms.

If you have any questions, Please contact Marty Keane: Phone 858-536-3100, Fax 858-586-0164 or email estimating@coffmanspecialties.com.

Non-DBE Subs/Suppliers: Indicate 2nd tier participation offered on your quotation as it will be evaluated with your price. For any bid proposal submitted on or after March 1, 2015 and any contract for public work entered into on or after April 1, 2015, the following registration requirements apply: Every Subcontractor is required to be registered to perform public work pursuant to Section 1725.5 of the Public Contract Code. No Contractor or Subcontractor shall be qualified to bid on, be listed in a bid proposal pursuant to Section 4104 of the Public Contract Code, or engage in the performance of any contract for public work, unless currently registered to perform public work pursuant to Section 1725.5. No bid shall be accepted nor any subcontract entered into without proof of the Subcontractor's current registration to perform public work pursuant to Section 1725.5. If used in our Bid, Coffman Specialties requires this proof be submitted w/in 24 hours of Bid Date.



9685 Via Excelencia, Ste 200 • San Diego, CA 92126
Phone: (858) 536-3100 • Bid Fax: (858) 586-0164
e-mail inquiries to: estimating@coffmanspecialties.com



Manson Construction Co.
200 CUTTING BLVD., RICHMOND, CA 94804
TEL: 510-232-6319 • FAX: 510-232-4528

**REQUEST FOR QUALIFIED DBE'S & SBE'S
 SUBCONTRACTORS & SUPPLIERS FOR:**

**NEW CONSTRUCTION FERRY TERMINAL, RICHMOND, CALIFORNIA
 WATER EMERGENCY TRANSPORTATION AUTHORITY (WETA)**

RFP NO. 2017-001

Bid Date: Tuesday, March 21, 2017 at 2:00 PM

Quotes are requested for the following items of work but not limited to: Contaminated materials handling and disposal, demolition, dredging and disposal, hydrographic surveys, sound and vibration monitoring, asphalt paving, curb & gutter, roofing, architectural wall panels, glazing, architectural concrete flat work, concrete, structural steel framing, metal fabrications, thermal and moisture protection, automatic doors, painting and coatings (finishes), signage, fire and safety equipment, bicycle storage assemblies, site furnishings, movable platform lifts, metal gangways, cathodic protection for marine structures (anodes), electrical, communications, electronic safety and security, earthwork, prestressed concrete piles, coated steel pipe piles, landscape and exterior improvements, utilities, marine fenders and concrete floating structures.

Project Scope: The Project includes completion of the project design and construction of a new fixed pier/passenger waiting area, gangway, passenger loading float and new kayak launch facility. The fixed pier includes various functional and aesthetic architectural elements such as access control doors, lighting, louvers, and signage. The gangway and float includes access control gates, floats, fendering, access ramp, fixed and movable gangways, guide piles, and dolphin piles. The Project will require demolition of existing facilities, including a platform and gangway and existing kayak launch facility. The new kayak launch facility will be constructed near the Richmond Marina Bay Boat ramp. The Project includes landscape and public access improvement to the Bay Trail, parking area improvements and infrastructure improvements including those supporting a not in contract art installation.

This project is signatory to a project labor agreement, requires prevailing wages and certified payroll reporting. Additionally, Buy America Act and Fly America Act are required and therefore should be inclusive in your scope letter. Manson Construction is willing to break out items of work into economically feasible units to encourage DBE & SBE participation. Manson intends to work cooperatively with subcontractors and suppliers for all bid items they are licensed and qualified to perform. Please submit all scope letters with pricing to Jorge Guillen via email at JGuillen@mansonconstruction.com or fax to 510-232-4528 by COB 03/16/17 to enable a thorough evaluation.

Firms must possess & provide current contractor's license number & DIR registration number. All DBE & SBE's must submit copies of qualifying certificate. 100% Performance & Payment bonds are required. Manson will pay bond premium up to 1 1/2%. Current insurance and workers compensation coverage including USL&H and waiver of subrogation is required. For assistance regarding bond and insurance, contact Renee Williams at rwilliams@mansonconstruction.com or 510-232-6319 ext. 8318.

If you are interested in this project, plans and specifications can be downloaded at no cost at <http://sanfranciscobayferry.com/weta/17-001>. Project documents are also available for view in our office by appointment only by contacting Jorge Guillen at JGuillen@mansonconstruction.com or 510-232-6319 ext. 8325. Subcontractors will be required to execute our standard subcontract agreement and agree to the standard general terms & conditions. For technical questions regarding plans and specs, please contact Jorge Guillen at 510-232-6319 Ext. 8325 or via email at JGuillen@mansonconstruction.com

An Equal Opportunity Employer



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jean Sicard • An Equal Opportunity Employer

**REQUEST FOR MBE/WBE/SBE/OBE/LBE/DVBE
 SUBCONTRACTORS AND SUPPLIERS FOR:**

**Contra Costa County Public Works Dept.
 255 Glacier Drive, Martinez, CA**

Project: Balfour Road Shoulder Widening Brentwood • Project No.: 0662-6R4002

Working Days: 95 • Engineer's Est.: \$5,710,000

BID DATE: March 21, 2017 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, SWPPP, Quality Control Plan, Water Pollution Control, Construction Area Signs, Traffic Control System, Type III Barricade, Striping & Marking, Portable Changeable Message Sign, Cold Plane AC, Modify Inlet to Manhole, Clearing & Grubbing, Erosion Control, AC Dike, Minor Structure, Roadside Signs, Underground, Minor Concrete, Channelizers, Survey Monuments and Construction Materials

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage MBE/WBE/SBE/OBE/LBE/DVBE participation. Plans & Specs are available for viewing at our office or at the Contra Costa County Public Works Dept. 255 Glacier Dr., Martinez, CA (925) 313-2000, and are available online at www.cccounty.us/pwprojects.

California Sub-Bid Request Ads



19 PAMARON WAY, NOVATO, CA 94949
PHONE: (415) 382-1188 • FAX: (415) 883-7529
CONTACT: Kelsey Godfrey
Email: bid@arntzbuilders.com

REQUESTS QUOTATIONS FROM ALL
STATE OF CALIFORNIA DGS CERTIFIED DVBE
SUBCONTRACTORS & SUPPLIERS
and ALL QUALIFIED SUBCONTRACTORS & SUPPLIERS
FOR ALL TRADES FOR THE FOLLOWING PROJECT:

**REDDING ELEMENTARY SCHOOL MODERNIZATION - REBID
SAN FRANCISCO, CA**

**BID DATE: MARCH 21, 2017 @ 2:00pm
ESTIMATE: \$12,500,000**

Trades needed but not limited to: Hazmat, Soft Demo, Grading and Paving, Site Utilities, Site Concrete, Building Concrete, Rebar, Playground Surfacing Tiles, Chain Link Fencing, Repair and Cleaning of Brick Masonry, Masonry Anchors, Terra Cotta, Masonry Patching, Striping and Seal Coats, Electrical, Structural and Misc Steel, Traffic Coating (Deck), Roofing, Insulation, Doors, Frames, Hardware, Hardware Installation, Aluminum Door and Frames, Glass, Glazing, Aluminum, Casework, Finish Carpentry, Stage Equipment, Bird Deterrent System, Framing and Drywall, Lath and Plaster, Ceramic Tile, Acoustical Ceilings and Wall Panels, Vapor Emission Control, Resilient Flooring, Hardwood Flooring, Epoxy Flooring, Cork Wall Covering, Painting, Graffiti Resistant Coatings, FRP Panels, Elevator Modifications, Sheet Metal, HVAC, Plumbing, Fire Sprinklers.

All contractors shall be registered with the Department of Industrial Relations pursuant to Labor Code Section 1725.5 to be qualified to bid on, be listed in a bid proposal (submitted on or after March 1, 2015) or be awarded a contract for public work on a public works project (awarded on or after April 1, 2015). In addition, they are subject to the requirements of Section 4104 of the Public Contract Code.

BONDING, INSURANCE, TECHNICAL ASSISTANCE AVAILABLE. PLANS AVAILABLE IN GC'S PLAN ROOM. SUCCESSFUL SUBCONTRACTORS WILL BE REQUIRED TO SIGN ARNTZ BUILDERS, INC. STANDARD SUBCONTRACT AGREEMENT WHICH INCLUDES ARNTZ BUILDERS, INC. REQUIREMENT THAT SUBCONTRACTORS PROVIDE A 100% FAITHFUL PERFORMANCE AND PAYMENT BOND OF THE SUBCONTRACT PRICE FROM A TREASURY LISTED SURETY COMPANY ACCEPTABLE TO ARNTZ BUILDERS. BOND PREMIUM TO BE INCLUDED IN BID AS A SEPARATE ITEM. SUBCONTRACTORS WILL BE REQUIRED TO PROVIDE A WAIVER OF SUBROGATION ENDORSEMENT TO THEIR WORKERS COMPENSATION INSURANCE.

WE ARE SIGNATORY TO THE
CARPENTER'S AND LABORER'S
COLLECTIVE BARGAINING AGREEMENTS
AN EQUAL OPPORTUNITY EMPLOYER

James E. Roberts-Obayashi Corp.

20 Oak Court, Danville, CA 94526 • 925-820-0600 • FAX 925-820-1993

James E. Roberts-Obayashi Corporation is seeking proposals from all interested subcontractors and suppliers for the:

Mission Court Senior Housing

Project Location: Fremont, CA

**Bid Date: March 23, 2017 at 5:00 p.m.
Start Date: June 2017 (16-month duration)**

Project consists of 90 units of affordable senior housing
The building will be 4 stories of wood framing over a post tension slab on grade.

This is a prevailing wage project.

Seeking Section 3 Businesses

Section 3 hiring requirements.

If interested in bidding on this project please contact:
June Gilmore via email at juneg@jerocorp.com.



McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603

Phone: (510) 632-7676 • Fax: (510) 562-5209

Contact: Ed Aldine • An Equal Opportunity Employer

Sub Bids Requested From Qualified DVBE Subcontractors & Suppliers for

Hayward Unified School District - Cherryland Elementary Increment 1

Project# 17.114 • Location: Hayward, Alameda County, CA

Bid Date: March 16, 2017 @ 3:00 PM

McGuire and Hester is seeking qualified subcontractors in the following trades: SWPPP - Utility Locating - Trucking - Electrical - Survey - Piping Specialties.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

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**Advertise your
Sub-Bid Requests in the
Small Business Exchange**

**With a monthly
readership of 75,000,
SBE reaches a diverse
audience, cutting across
ethnic and gender lines
as well as traditional
industry segments.**



U.S. Chamber to Oppose Harmful Immigration Policies

Continued from page 9

in opposition to Executive Order 13769, which restricted travel to the U.S. from seven majority-Muslim nations. We applaud these firms for helping underscore some of the significant economic impact being caused by this policy.

A number of these companies have ordered employees on foreign travel to return to the United States due to the new travel restrictions, directly affecting business operations. In their filing, these companies also highlighted the positive affect immigration has in fueling entrepreneurship and business formation.

There are also concerns in other sectors that U.S. companies doing business overseas, particularly in countries affected by the ban, could lose out on future opportunities because of Executive Order 13769. One company, General Electric, has reportedly seen at least two contracts with the Iraqi government imperiled because of the ban.

Overall, it has been estimated that Executive Order 13769 could cost the U.S. economy \$66 billion in spending when indirect multiplier effects are taken into account, resulting in a loss of more than 130,000 jobs. These are tangible economic consequences that will directly affect American workers and members of the U.S. Chamber,

should this ill-conceived policy remain intact.

We are pleased that, to date, the Courts have enjoined and restrained federal employees from implementing large portions of Executive Order 13769. However, as you know, it is likely these rulings will be appealed.

It is also our belief that the President's Executive Order 13767 calling for construction of a wall along the U.S.-Mexico border would be harmful to American employers and workers. The President campaigned on a promise that Mexico would pay for construction of a wall, but it has become clear that the Mexican government has no interest in or intention of reimbursing U.S. taxpayers for this expense. In addition, public estimates for the cost of a border wall are significantly higher than the \$8 to \$12 billion that the President has cited. One analysis by MIT Technology Review calculated the cost at ranging up to \$40 billion.

These concerns are compounded by reports that the Administration is considering a 20% border tax, particularly if such a tax is directed at products imported from Mexico. Organizations representing major retailers – some of them members of the U.S. Chamber – have suggested that such a tax will mean price increases for U.S. consumers, with one trade group estimating the average American family could pay \$1,700 more a year for goods.

Moreover, if such a tax is targeted at Mexican-made products (presumably the policy goal of such a tax: making Mexico “pay for the wall”), there are concerns about whether that country would respond in kind, sparking a larger trade conflict. Mexico is the United States' third largest trading partner and U.S. exports of goods and services to Mexico support an estimated 1.1 million jobs. Damaging this relationship risks adverse effects to our economy.

As one of the most prominent voices for the business community, the U.S. Chamber and its members could take an important leadership role in opposing the Administration's immigration policy on sound business grounds. We therefore ask for clarification on where the U.S. Chamber stands on Executive Orders 13769 and 13767.

Specifically:

- Like many companies in the technology sector (some of them members of the U.S. Chamber), does the U.S. Chamber of Commerce acknowledge the economic effects of the Muslim ban for both businesses with overseas operations as well as how this policy undermines entrepreneurship?

Visit the link below for the full article:

www.sbeinc.com/resources/cms.cfm?fuseaction=news.detail&articleID=1935&pageID=25

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Newspaper and Newsletter



#LeadLikeAGirl

Continued from page 1

cation Program through her webinar will enable girls in Asia and Africa to develop key life skills such as self-confidence, perseverance and relationship building—empowering the next generation of female leaders.”

To register for “#LeadLikeAGirl: How Women Leaders Ignite Their Impact,” visit [https://](https://www.regonline.com/registration/Checkin.aspx?EventID=1948608)

www.regonline.com/registration/Checkin.aspx?EventID=1948608.

For more information about DDI's Women in Leadership programs, visit DDI's website: <http://www.ddiworld.com/products/women-in-leadership>.

About Development Dimensions International

DDI is a global human resources consultancy specializing in leadership assessment and develop-

ment. We help companies transform the way they hire, promote and develop their leaders at every organizational level. Clients include half of the Fortune 500 and multinationals doing business across a vast array of industries from Berlin to Bangalore. We serve clients from 42 offices.

SOURCE: PR Newswire Association LLC